



ELIGIBILITY CHECKLIST

Step 1) Verify client eligibility for MOM by checking their military ID or their DD214.

Eligible applicants include:

- Veteran
- Active Duty Military
- Retired Military
- Honorably Discharged
- Wounded Warrior

Step 2) If eligible, fill out the **Verification Form** and email it to military@talktotucker.com

Step 3) Review the Military On The Move Full Rebate Package for additional benefits provided to your clients from Howard Hanna Mortgage, Title Services and Home Services.

Step 4) When going under contract;

- 4a)** Have all parties sign the **Rebate Disclosure form**
- 4b)** Contact mortgage to discuss how the client will receive the rebate. *(Remember, the rebate functions like a referral fee. The 20% rebate will come off the top of your side of the commission and the rest is the split with Tucker.)*
- 4c)** Contact the title company and communicate the use of this program

Step 5) Email the PA and the **Rebate Disclosure form** to military@talktotucker.com

Step 6) Attend closing, ensure plans for the rebate are followed

Step 7) Email a copy of the **Alta Settlement Statement** to military@talktotucker.com

Step 7) Deliver check to client if needed



F.C. Tucker Company



VERIFICATION OF PROGRAM ELIGIBILITY

Military Consumer Name _____

Current Address _____

Military on the Move Broker _____

Sales Associate Name _____

By my signature below, I certify that I have presented

☐ A valid Military ID ☐ Proof of Wounded Warrior status ☐ Other Required Documentation (such as a DD214)

Military Consumer Signature

Date

By my signature below, I certify that I have verified the identification presented.

Agent Signature

Date

Please submit completed form to military@talktotucker.com.



F.C. Tucker Company



REBATE DISCLOSURE

Please print customer's name(s)

This disclosure serves as notification to the parties involved in this transaction, including but not limited to the buyer, seller, listing and selling real estate brokers, that the buyer and/or seller may be participating in a program under which the buyer and/or seller may receive cash or other incentives from the referring broker. Rebate must be shown on the ALTA Settlement Statement.

AGENT INSTRUCTIONS

At the presentation of an offer, complete Rebate Disclosure and provide a copy to all parties to the transaction. Signatures are required.

If you are working with a buyer, Agent must also send disclosure to the lending institution chosen by the customer. Please inform the client that mortgage finance requirements may disqualify them from this program. They should contact the lender for clarification. Be sure to include a copy of the disclosure with the contract when sending to the closing attorney or title company.

The buyer/seller rebate is calculated as follows:

Purchase price x transaction side commission percentage = total commission.

Total commission x 20% = rebate. ***Actual Rebate will be calculated off of the final purchase price at closing.

Use the formula below to determine your buyer's or seller's rebate

☐ Buyer ☐ Seller

Complete Property Address _____

Purchase price \$ _____ x Transaction Side Commission% _____ % =
Total Commission _____. Total Commission x 20% _____ (rebate)

Estimated Close Date _____

Buyer's Signature _____ Date _____

Buyer's Signature _____

Seller's Signature _____ Date _____

Seller's Signature _____

Listing REALTOR® Signature _____ Date _____

Selling REALTOR® Signature _____ Date _____

F.C. Tucker
Company

